

**Mate-choice copying: a fitness-enhancing behavior that evolves by indirect selection**

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45 **Abstract**

46 A spatially explicit, individual-based simulation model is used to study the spread of an  
47 allele for mate-choice copying (MCC) through horizontal cultural transmission when  
48 female innate preferences do or do not coevolve with a male viability-increasing trait.  
49 Evolution of MCC is unlikely when innate female preferences coevolve with the trait,  
50 as copier females cannot express a higher preference than non-copier females for high-  
51 fitness males. However, if a genetic polymorphism for innate preference persists in the  
52 population, MCC can evolve by indirect selection through hitchhiking: the copying  
53 allele hitchhikes on the male trait. MCC can be an adaptive behavior –i.e., a behavior  
54 that increases a population’s average fitness relative to populations without MCC–,  
55 even though the copying allele itself may be neutral or mildly deleterious.

56

57 **Key words:** mate-choice copying, sexual selection, individual-based simulations, social  
58 information, indirect selection.

59

60 **Introduction**

61 Many animals acquire new patterns of behavior by witnessing what others are doing, a  
62 process known as social learning (Heyes and Galef 1996; Galef and Laland 2005).

63 Mate-choice copying (hereafter referred to as MCC) is one form of social learning  
64 based on inadvertent social information (also known as public information; Danchin et  
65 al. 2004; but see Wagner and Danchin 2010) where mating decisions (usually by  
66 females) are influenced by observation of the mating preferences of others (Pruett-Jones  
67 1992; Dugatkin 1996a). The first theoretical models of MCC (Bradbury and Gibson  
68 1983; Bradbury et al. 1985; Losey et al. 1986; Wade and Pruett-Jones 1990; Dugatkin  
69 and Hoglund 1995; Stöhr 1998) sought to explain the high variance observed in male

70 mating success in avian leks (Wiley 1991), in which males aggregate and females'  
71 survey potential partners for copulation. These models assumed that non-copier females  
72 assessed male quality independently (though not flawlessly; Ryan et al. 2007), whereas  
73 copier females assessment depended on male mating success. Generally, if sampling  
74 costs associated with active mate choice are assumed, models predict that MCC is an  
75 advantageous short-cut strategy to identify high quality mates (Pomiankowski 1990).

76         Despite the initial focus on lekking species, the first experimental evidence for  
77 female copying (Dugatkin 1992; Dugatkin and Godin 1992) came from guppies  
78 (*Poecilia reticulata*), a species where males actively pursuit mates. Similarly, in the  
79 fruit fly *Drosophila melanogaster*, where males display courtship behavior, Mery et al.  
80 (2009) showed that females copied mating preferences for arbitrary (in terms of  
81 potential mate quality) phenotypic traits. Mery et al. (2009) artificially generated two  
82 male phenotypes by dusting flies with green or pink powder. A prospector female  
83 witnessed a (e.g.) green male copulating with a model female and secondly a (e.g.) pink  
84 male that did not copulate because the model female was nonreceptive. After this  
85 double demonstration, two new colored males were presented to the prospector female.  
86 Females preferably mated with the male dusted with the color associated with active  
87 copulation.

88         Bayesian decision theory suggests that a female should perform MCC only when  
89 her own perception does not indicate much difference between two males (Uehara et al.  
90 2005; see also Brooks 1996; Nordell and Valone 1998). Results from guppies and  
91 sailfin mollies show that females rely on personal information when males are  
92 substantially different (Dugatkin 1996b; Witte and Ryan 1998), supporting this  
93 hypothesis. Contrarily to this, however, Mery et al. (2009) also showed that prospector  
94 females used social information even after observing model females mated with poor

95 condition males. In *Drosophila*, juvenile performance is positively correlated between  
96 the sexes but adult performance is negatively correlated. Thus, there is no net  
97 intersexual correlation for total fitness (Chippindale et al. 2001). Owing to this  
98 intersexual conflict, a female choosing to mate with a ‘good’ quality male will produce  
99 average adult daughters. It may, thus, be that there are nonadaptive reasons for the  
100 expression of MCC behavior in *Drosophila*, and perhaps in other species (Dugatkin and  
101 Godin 1993): how and why is this behavior maintained, and why did it evolve?

102 Indirect mate choice population genetics models provide an alternative approach  
103 to the study of evolutionary dynamics and consequences of MCC. A standard example  
104 of indirect selection is Fisher’s (1958, pp. 151-152) runaway coevolution, in which  
105 (innate) female preference evolves as a correlated response to the selection of male  
106 traits, which female preference itself induces, creating a self-sustaining feedback loop.  
107 The body of theory that developed around Fisher’s proposal originally assumed that  
108 females assess males independently of what other females are doing (Lande 1981;  
109 Kirkpatrick 1982; Pomiankowski 1988; but see Bailey and Moore 2012). However, later  
110 models that explicitly addressed the coevolution of learned female preferences and male  
111 traits have shown that a process akin to Fisherian runaway selection can occur  
112 (Kirkpatrick and Dugatkin 1994; Laland 1994; Ihara et al. 2003). Servedio and  
113 Kirkpatrick (1996) were the first to address the important question of how MCC can  
114 initially arise through indirect selection. They showed that when copier females mate  
115 with males that have higher total lifetime fitness, MCC may spread by hitchhiking on  
116 the male trait even if the copying gene is mildly deleterious. Once MCC is established,  
117 it creates a strong positive frequency-dependent bias that eliminates novel or rare male  
118 traits, irrespective of their fitness (Laland 1994; Kirkpatrick and Dugatkin 1994; but see  
119 Agrawal 2001). The potentially maladaptive consequences of MCC can be somewhat

120 alleviated by including negative social information (i.e., when females can reverse their  
121 choice after having observed a previously attractive male being rejected by another  
122 female) in the models (Santos et al. 2014).

123         Kirkpatrick and Dugatkin (1994) and Servedio and Kirkpatrick (1996) models  
124 make different assumptions about female innate preferences. Although there is no  
125 genetic variation for preference in either model, Kirkpatrick and Dugatkin (1994)  
126 assume females have an innate preference for the more common, unfit males; whereas  
127 Servedio and Kirkpatrick (1996) assume both copier and non-copier females are born  
128 with an innate preference for high-fitness (combination of natural and sexual selection)  
129 males. In Servedio and Kirkpatrick (1996), preference and copying are jointly  
130 controlled by a single locus and preference changes only through cultural evolution.  
131 Thus, female innate preference is overridden after observing mate-choices of an older  
132 female cohort. Yet, there is abundant evidence for genetic variation in female innate  
133 preference (Bakker and Pomiankowski 1995; Chenoweth and Blows 2006; Fowler-Finn  
134 and Rodríguez 2016), which is a requirement in Fisherian runaway models (Lande  
135 1981; Kirkpatrick 1982; Tomlinson and O’Donald 1996; Kokko et al. 2002; Mead and  
136 Arnold 2004). Furthermore, genetic preference can also (co)evolve by indirect selection  
137 when natural selection favors a correlated trait that increases other fitness components  
138 such as fecundity (Kokko et al. 2003). To include genetic evolution of innate preference  
139 in studies of MCC will thus require modeling the evolution of at least three  
140 characters/genes: a gene/trait for innate female preference for a given male trait, a  
141 gene/trait acting in females that determines whether they rely on inadvertent social  
142 information or choose based on innate preference (the ‘copying’ gene), and the  
143 gene/trait of males. The focus of this article is to explore such a scenario numerically  
144 using a ‘major-gene’ approach. We therefore let female innate preferences and copying

145 tendencies coevolve with a male trait, and assume that a female copying tendency is  
146 evolutionarily linked to her innate preference. This serves to avoid the criticism that  
147 copying and innate preference are independent and go against each other (Vakirtzis  
148 2011). Results are compared to the situation where females vary in fixed innate  
149 preferences, rendering coevolution with the male trait impossible, as in Servedio and  
150 Kirkpatrick (1996).

151         Many species exhibit a patchy population structure, with individuals distributed  
152 in spatially scattered aggregates (see Santos et al. 2014). We used a discrete, spatially  
153 explicit individual-based simulation model where MCC occurs through horizontal  
154 cultural transmission (in *Drosophila* and in other taxa learning within a single  
155 generation has been documented; Servedio and Dukas 2013, and references therein).  
156 Females and males are associated with a location in a two-dimensional lattice and  
157 interactions happen locally. That is, female and male local groups are within signaling  
158 and receiving distance during courtship and mating activities. The focus is centered on  
159 females rather than on males because MCC appears to be more frequent in females  
160 (Dugatkin 1996a; Westneat et al. 2000), although MCC by males is also known to  
161 happen (Auld and Godin 2015). Furthermore, it is assumed that females learn to copy  
162 preference for phenotypic traits (Kirkpatrick and Dugatkin 1994; White and Galef 2000;  
163 Agrawal 2001; Swaddle et al. 2005; Mery et al. 2009), which remains to be  
164 demonstrated in males (Witte et al. 2015).

165         Results show that Fisherian sexual selection, where innate female preference  
166 coevolves with the male trait, makes the evolution of MCC unlikely. However, the  
167 spread of the copying allele by indirect selection can reinforce the invasion of a new,  
168 high-fitness male trait once a genetic polymorphism for innate female preference is  
169 allowed to persist. This novel finding suggests that under these circumstances, MCC is

170 an adaptive strategy, because it helps the invasion of an overall fitter trait that results in  
171 average fitness of MCC populations to be higher than average fitness of populations  
172 without MCC.

173

## 174 **The Model**

### 175 **Spatial setting and genomes**

176 For the sake of simplicity, we assumed a sexual population of chromosomes (the  
177 ‘organisms’) living in a two-dimensional regular lattice of linear length  $L = 30$  with  
178 approximately  $0.90L^2$  randomly distributed nonempty entries (population size  $N \approx 800$   
179 individuals with average 1:1 sex ratio) and periodic boundary conditions (i.e., a torus).

180 Each chromosome has three sex-limited loci. Locus one (*pref*) is expressed in  
181 females, and codes for a preference gene with two alleles: allele 0 indicates that the  
182 female has an innate preference for males with trait  $x$ ; allele 1 indicates the preference  
183 is for males with trait  $y$ . The second bi-allele locus (*soc*) is also expressed in females  
184 and codes for a ‘social’ gene: allele 0 indicates that (non-copier) females will mate  
185 according to their innate preference dictated by the allele at locus one (*pref*); whereas  
186 allele 1 specifies that (copier) females rely on socially acquired information that  
187 prevails over the fixed genetic preference (see, e.g., Vakirtzis 2011). Neither loci affect  
188 female survival or fecundity (but see below). Finally, the third locus (*trait*) affects  
189 male survival and specifies the male trait: type  $x$  has allele 0; type  $y$  has allele 1.

190

### 191 **Life cycle and mating decisions**

192 Generations are discrete and non-overlapping. At the start of each generation, each cell  
193 in the lattice is randomly occupied by a female, by a male, or remains empty. The initial  
194 population at generation  $t_0$  is seeded with frequencies  $p_{pref}^{t_0}$ ,  $p_{soc}^{t_0}$  and  $p_{trait}^{t_0}$  for allele 1  
195 at each locus. Only Moore neighborhood sexual interactions are allowed, with eight  
196 cells surrounding a central cell on the square lattice (Fig. S1).

197 At each time step, we pick a random position in the lattice occupied by a virgin  
198 (target) female and define its Moore neighborhood. A neighbor male courts the female  
199 and she can accept or reject mating based on her preference. Non-copying females rely  
200 on their innate preference and always act as demonstrator females. Naïve-copying  
201 females ('observers') mate and act as demonstrator females only after acquiring social  
202 information (see Fig. S2). When the target female is a demonstrator female, she will  
203 accept mating if courted by a male whose phenotype matches her innate (non-copier) or  
204 learned (copier) preference. If, on the other hand, there is a conflict between the female  
205 preference and the male trait, she can eventually mate according to her cost of choice  
206 relative to random mating (Pomiankowski 1987). Note that any female might encounter  
207 a biased sample of males in her neighborhood, which can result in her choosing non-  
208 preferred males. Therefore, female preference (i.e., the sensory and behavioral  
209 components that influence females to mate differentially with certain male phenotypes;  
210 Heisler et al. 1987) should be distinguished from mate choice (i.e., the outcome of  
211 interactions among individuals resulting in the *a posteriori* deviation from random  
212 mating; see Appendix S1 – Mating pattern). A choosy female shows unequal  
213 preferences and mates with the non-preferred male with probability  
214  $p = 1 - \text{'choice cost'}$ . Thus, choosiness increases linearly with cost and is maximum  
215 when 'choice cost' = 1, whereas if 'choice cost' = 0 the female shows an equal  
216 preference for any male type. We assumed this cost to be the same for copier and non-

217 copier females. We also assumed that females do not incur in viability or fecundity  
218 costs for being too discriminant (e.g., 'choice cost'  $> 0.5$ ).

219         At the end of each time step, the target female can either mate or remain  
220 unmated. If she mates, naïve-copying females in the Moore neighborhood imprint on  
221 her choice. Two processes of cultural transmission are assumed (Mesoudi 2011, table  
222 3.1): 'one-to-many' where the decision taken by the mating female influences all others  
223 naïve-copying females in the Moore neighborhood; 'one-to-one' where only one  
224 randomly chosen naïve-copying female in the Moore neighborhood is influenced.  
225 Therefore, like both Kirkpatrick and Dugatkin (1994), and Servedio and Kirkpatrick  
226 (1996), we assumed only positive social information. The routine repeats itself through  
227 different random sites in the lattice until 85% of females have mated. This decision rule  
228 was made for simulation convenience: it allows for a relatively fast cycling through the  
229 lattice while at the same time keeping a high proportion of mated females at each  
230 generation. The assumption of horizontal cultural transmission, where at the beginning  
231 of each generation non-copyers are the only demonstrator females, puts some limitations  
232 in the model because the frequency of the copying allele cannot reach 100% (the first  
233 'social' female that later acts as a demonstrator female necessarily needs to observe the  
234 mate choice of at least one non-copier female). A stop criterion in the algorithm was  
235  $p_{soc} \geq 0.95$ . Females mate only once, but any male can potentially mate with more than  
236 one female.

237

### 238 **Offspring generation**

239 After mating, recombination occurs in the diploid stage followed by mutation. With  
240 probability  $r$ , the crossover operation picks one point  $m$  ( $m = 1, 2$ ) at random from

241 each parental chromosome to form one offspring chromosome by taking all alleles from  
242 the first parent up to the crossover point, and all alleles from the second parent beyond  
243 the crossover point. All mating pairs produce the same number of progeny, and a new  
244 generation starts by randomly allocating the offspring in the lattice (keeping  $N \approx 800$ ).  
245 Each haploid individual is assigned to be a female or a male with equal probability.  
246 Mutations happen at any locus at rates  $\mu_{pref}$ ,  $\mu_{soc}$  and  $\mu_{trait}$ .

247 Natural selection was incorporated in the form of viability, with selection  
248 coefficients  $0 \leq s_x, s_y < 1$  for a type  $x$  ( $y$ ) male, respectively. Viability selection  $1 - s_x$   
249 ( $1 - s_y$ ) was introduced as hard selection (Christiansen 1975). Namely, we assumed that  
250 after migration to a random cell in the grid a male's probability of survival before  
251 reproduction equals its viability. We usually assume that common resident males in the  
252 population have trait  $x$ . Furthermore, we generally assumed that there is no direct  
253 fitness cost to the learned preference (so the copying allele is neutral), but we also  
254 considered some cases when copier females pay a slight viability cost  $1 - s_c$  relative to  
255 that of non-copier females (making the copying allele mildly deleterious). This might be  
256 a likely scenario because there are costs associated to the capacity of learning (Mery  
257 and Kawecki 2003, 2004; Barnard et al. 2006; Burger et al. 2008).

258 Simulation programs were implemented in MATLAB (ver. R2015a) algebra  
259 environment using tools supplied by the Statistics Toolbox. Routines used to run the  
260 analyses are provided in the Supporting Information.

261

## 262 **Results and Discussion**

### 263 **Case 1: Evolution of MCC with fixed innate preferences**

264 To facilitate comparisons with Servedio and Kirkpatrick (1996), we first suppose that  
 265 innate female preference does not evolve. To define preference strength in the  
 266 population we proceeded as follows. Allele 1 at the *pref* locus starts with frequency  
 267  $p_{pref}^{t_0}$  (i.e., a fraction  $1 - p_{pref}^{t_0}$  of non-copier females would favor mating with resident  $x$   
 268 males) and no mutation ( $\mu_{pref} = 0$ ). To avoid evolution at this locus when  $0 < p_{pref}^{t_0} < 1$ ,  
 269 we reset allele frequencies in each offspring generation by randomly filling this locus  
 270 with both alleles according to their initial frequencies. This also avoids the building up  
 271 of linkage disequilibrium with the *pref* locus.

272 To check spreading conditions for trait  $y$  and the copying allele, extensive  
 273 computer simulations were performed using a wide range of parameter values for all  
 274 combinations of innate preference ( $p_{pref}^{t_0} = 0.1, 0.2, \dots$ ), selection coefficients  
 275 against the resident male ( $s_x = 0, 0.05, \dots$ ), and cost of choice  
 276 ('choice cost' = 0.3, 0.5, 0.7). Table S1 (one-to-many horizontal cultural transmission)  
 277 and Table S2 (one-to-one horizontal cultural transmission) summarize these results.  
 278 Conditions for invasion of the copying allele are the same under either cultural  
 279 transmission rules, but the one-to-one rule results in a lower equilibrium frequency for  
 280 the copying allele (Fig. S3). In what follows, we focus on results for the one-to-many  
 281 rule.

282 The parameter 'choice cost' plays an important role in the evolutionary fate of  
 283 the copying allele. If female choosiness is weak ('choice cost' = 0.3) the copying allele  
 284 never spreads. With intermediate choosiness ('choice cost' = 0.5) the copying allele  
 285 may spread if  $p_{pref}^{t_0} \leq 0.6$  and natural selection against the resident male  $x$  is relatively

286 strong (Fig. 1A). Finally, at strong choosiness ('choice cost' = 0.7) the copying allele  
287 spreads if selection against the resident male  $x$  is strong enough and innate preference  
288 ranges between  $0.3 \leq p_{pref}^{t_0} \leq 0.8$  (Figs. 1B-C). Our model also confirms (not shown)  
289 that the copying allele spreads even when there is mild direct selection against it (i.e.,  
290  $s_c \approx 0.01 - 0.001$ ; see Servedio and Kirkpatrick 1996). In Tables S1-2 we assumed  
291  $r = 0.05$ , but increasing the recombination rate does not substantially change the results  
292 (not shown).

293 In those cases where the copying allele spreads, the equilibrium frequency of the  
294 copying allele decreases with increases in the frequency of the fixed innate preference  
295 for the novel trait (Fig. S3). The behavior of the system (Fig. 1) matches Servedio and  
296 Kirkpatrick (1996), that is, the system evolves at two timescales: the trait evolves first,  
297 and is followed by a slower evolution of the copying allele. Most importantly, the time  
298 lag between timescales varies according to parameter values. When non-copier females  
299 tend to prefer resident males  $x$  ( $p_{pref}^{t_0} < 0.5$ ) the new trait and the copying allele  
300 increase in frequency in parallel (Figs. 1A-B), whereas when non-copier females prefer  
301 introduced males ( $p_{pref}^{t_0} > 0.5$ ) the copying allele spreads only once the new trait has  
302 invaded (Fig. 1C). This suggests that MCC might reinforce invasion by a novel trait  
303 when natural selection (viability) against resident males opposes sexual selection  
304 (innate preference of non-copier females). To verify this, we ran simulations that  
305 purposefully avoided the evolution of the copying allele (i.e.,  $p_{soc}^{t_0} = 0$ ,  $\mu_{soc} = 0$ ) under  
306 those conditions where the allele spread when coevolving with the introduced trait  
307 (Table S1). See Figures 2-3 for some numerical examples. As predicted, the equilibrium  
308 frequency of the trait ( $\hat{p}_{trait}$ ) was lower without MCC when non-copier females prefer

309 the resident male (c.f. Figs. 2A-C, Figs. 2B-D). On the other hand, there was little  
310 change in  $\hat{p}_{trait}$  when innate preference of non-copier females tends to favor the novel  
311 male trait (c.f. Figs. 3A-C, Figs. 3B-D).

312 It appears, therefore, that MCC is adaptive (i.e., a strategy that leads the  
313 population to a higher relative fitness) because it helps the invasion of an overall fitter  
314 trait when innate preference goes against its invasion. Note, however, that the copying  
315 allele spreads through indirect selection and does not increase the likelihood of invasion  
316 by the new trait. This is the case because copier females copy both types of choices  
317 from the non-copyers: the choice of the novel male and the choice of the resident male.  
318 It is only the stronger (learned) preference of copier females towards the high-fitness  
319 males that increases the equilibrium frequency of the novel trait (Appendix S1).

320 A potential caveat of the previous conclusion is that the situation could be  
321 reversed when innate preference tended to favor a novel trait that has lower viability.  
322 For instance, we can envisage a situation where populations are locally adapted to  
323 different environments (Kawecki and Ebert 2004) and immigrant males entering a given  
324 population have a lower viability, but females might favor mating with these males  
325 (Bárbaro et al. 2015). Setting 'choice cost' = 0.7, we ran simulations assuming  
326  $p_{pref}^{t_0} > 0.5$  with  $s_x = 0$  and  $s_y > 0$  to see whether coevolution of the copying allele and  
327 the 'invading' trait could increase equilibrium frequency of the latter. In some situations  
328 the copying allele spread to frequency  $\hat{p}_{soc} \approx 0.30$ , but the equilibrium frequency of the  
329 novel trait remained essentially the same with and without MCC (results not shown).  
330 Therefore, the former conclusion that MCC is adaptive under some scenarios seems to  
331 be sound.

332           Once established in the population, MCC can cause a strong positive frequency-  
333 dependent advantage towards resident males, making it difficult for a fitter male to  
334 invade (Kirkpatrick and Dugatkin 1994; but see Agrawal 2001; Santos et al. 2014). We  
335 tested this for those conditions in Table S1 where the copying allele spreads, but now  
336 assumed different initial frequencies ( $p_{soc}^{t_0} = 0.2, 0.4, 0.6, 0.8$ ). Usually, the frequency  
337 of the copying allele drops at early generations and then rises in frequency following  
338 (and helping; see above) the spread of the new trait (supplementary Fig. S4). Therefore,  
339 our results do not support the idea that MCC hampers the establishment of a novel trait  
340 in the population. The same result is obtained if the frequency of the copying allele is  
341 kept constant through time.

342

### 343 **Case 2: Evolution of both MCC and innate preference**

344 A general result from our model is that Fisherian sexual selection, where innate female  
345 preference coevolves with the novel male trait, makes the invasion of the copying allele  
346 very unlikely (Table S3). This happens because (i) innate preference for the novel trait  
347 quickly drops in frequency ( $p_{pref} \rightarrow 0$ ) making the invasion of the trait more difficult  
348 and, hence, the copying allele cannot hitchhike with the new trait allele (Fig. S5); or  
349 because (ii) viability selection can overcome the initially strong sexual selection against  
350 the novel trait, and its invasion produces a concomitant coevolution of innate preference  
351 towards  $y$  males ( $p_{pref} \rightarrow 1$ ; Appendix S1). These findings agree with previous results  
352 that assumed fixed preferences: a strong innate preference towards resident males  $x$ , or  
353 towards the novel trait  $y$ , make it very difficult for the copying allele to spread (Tables  
354 S1-2; see also Fig. S3).

355

## 356 **Concluding Remarks**

357 In the model by Servedio and Kirkpatrick (1996), where female innate preferences do  
358 not evolve but are biased towards the high-fitness male trait, the copying allele spreads  
359 by hitchhiking with the male trait allele. This raises the question of why we do not  
360 observe the spread of the copying allele once the novel trait has invaded and innate  
361 preferences are highly biased towards this trait. The reason probably is that the strength  
362 of preferences is modelled differently in both cases. Servedio and Kirkpatrick (1996;  
363 see also Kirkpatrick and Dugatkin 1994) model preferences by quantifying how much  
364 more likely a female is to mate with a given male, and are (in theory) upperly  
365 unbounded: copier females replace their innate preference by an effective preference  
366 due to the proportion of matings observed (eq. 2 in Servedio and Kirkpatrick 1996), and  
367 can express a preference towards the high-fitness trait that is higher than that of non-  
368 copier females. In our model, however, preferences are bounded and depend on allele  
369 frequencies: when coevolving with the spread of the novel male trait, female innate  
370 preference hitchhikes to its maximum frequency  $p_{pref} \approx 1$  (barring mutation), and the  
371 proportion of mating with high-fitness males is larger for non-copier than copier  
372 females (see Appendix S1). Therefore, if MCC evolves by indirect selection we have to  
373 add additional assumptions (complications) to our model to understand how genetic  
374 variation in female preferences is maintained. An obvious choice is to assume a higher  
375 mutation rate at the *pref* locus (i.e.,  $\mu_{pref} \square \dots$ ) – which does not seem to be very  
376 realistic – as this would keep the innate preference towards the novel male trait  
377 segregating at intermediate levels (Fig. S6).

378 In an influential review, Kirkpatrick and Ryan (1991) suggested that there was  
379 considerable circumstantial evidence showing that innate preferences evolve because of

380 their direct effects on female fitness rather than the genetic effects on offspring resulting  
381 from mate choice. Our assumption that innate preferences do not alter female survival  
382 or fecundity and might coevolve with the male traits violates this conclusion.  
383 Nevertheless, a recent review by Fowler-Finn and Rodríguez (2016) comprising 43  
384 studies on trait–preference covariance, identified a substantial number of papers (27)  
385 that detected such covariance, and presence of genetic variation in innate mate  
386 preferences was the main predictor (but see also Greenfield et al. 2014). This suggests  
387 that Fisherian sexual selection might be widespread, and also that there might be a long-  
388 term balance between the loss of genetic variation and other forces like mutation,  
389 migration, and changes in the direction of selection that maintain genetic variation for  
390 preference (Bakker and Pomiankowski 1995; Greenfield et al. 2014). This variation is a  
391 critical condition for the evolution of MCC in our model.

392           Along with MCC, two other mechanisms may allow females to change innate  
393 mate preferences: sexual imprinting and personal experience (Verzijden et al. 2012).  
394 Through sexual imprinting, females acquire a mate preference usually from their father  
395 or mother at an early age. Later in life, personal experience allows females to learn from  
396 direct evaluation of the male's courtship performance. Both mechanisms may override  
397 female innate preference with consequences to sexual selection (Verzijden et al. 2005;  
398 Dukas 2013; Servedio and Dukas 2013), but they do not create informational cascades.  
399 Informational cascades, the sequential transfer of information in a network of  
400 individuals, can only be generated in species where females learn from observing the  
401 choices made by others using MCC (Gibson and Höglund, 1992; Giraldeau et al.,  
402 2002; Kendal et al., 2005; Rieucou and Giraldeau, 2011). MCC could lead to small or  
403 large informational cascades, depending on the proportion of copier females in the  
404 population, which is an interesting regulatory system for the population.

405 In conclusion, if genetic variation in innate preference persists in the  
406 population and females do not incur high viability or fecundity costs for being too  
407 discriminant, the spread of the copying allele is easier when innate preference is biased  
408 towards the low fitness, more abundant resident males. In this case, MCC can be an  
409 adaptive behavior even if the copying allele itself is neutral or mildly deleterious.

410

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422

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582

### 583 **Figure legends**

584 **Figure 1.** Evolutionary fate of the fitter trait (male  $y$ ) when the copying allele can  
585 coevolve but innate preference (pref.  $y$ ) remains fixed throughout generations. In all  
586 cases the initial frequencies and mutation rates were  $p_{trait}^{t_0} = 0$  and  $\mu_{trait} = 0.01$  (trait  $y$ ),  
587  $p_{soc}^{t_0} = 0$  and  $\mu_{soc} = 0.001$  (copying allele), and recombination rate  $r = 0.05$ . *A* plots a  
588 sample simulation where 80% of the non-copier females prefer the common unfit  
589 resident male  $x$  (i.e.,  $p_{pref}^{t_0} = 0.20$ ,  $\mu_{pref} = 0$ ,  $s_x = 0.35$ , and  $s_y = 0$ ) and  
590 'choice cost' = 0.5. *B* plots a case where  $p_{pref}^{t_0} = 0.30$ ,  $\mu_{pref} = 0$ ,  $s_x = 0.30$ ,  $s_y = 0$  and  
591 'choice cost' = 0.7. Parameter values in *C* were  $p_{pref}^{t_0} = 0.70$ ,  $\mu_{pref} = 0$ ,  $s_x = 0.20$ ,  
592  $s_y = 0$  and 'choice cost' = 0.7.

593

594 **Figure 2.** Evolutionary fate of the fitter trait (male  $y$ ) with (panels *A*, *C*) and without  
595 (panels *B*, *D*) coevolution of the copying allele when non-copier females have a fixed  
596 innate preference (pref.  $y$ ) favoring the common resident male  $x$ . In all cases the new  
597 trait was introduced with  $p_{trait}^{t_0} = 0$  and  $\mu_{trait} = 0.01$ , and recombination rate was

598  $r = 0.05$ . The copying allele was introduced with  $p_{soc}^{t_0} = 0$  and allowed to mutate  
599 ( $\mu_{soc} = 0.001$ ) or not ( $\mu_{soc} = 0$ ). *A* plots a sample simulation with  $\mu_{soc} = 0.001$  where  
600 80% of the non-copier females prefer trait  $x$  (i.e.,  $p_{pref}^{t_0} = 0.20$ ,  $\mu_{pref} = 0$ ,  $s_x = 0.30$ , and  
601  $s_y = 0$ ) and 'choice cost' = 0.5. *B* is the same than *A* but  $\mu_{soc} = 0$ . Parameter values in *C*  
602 were  $\mu_{soc} = 0.001$ ,  $p_{pref}^{t_0} = 0.30$ ,  $\mu_{pref} = 0$ ,  $s_x = 0.30$ ,  $s_y = 0$  and 'choice cost' = 0.7. *D*  
603 is the same than *C* but  $\mu_{soc} = 0$ .

604

605 **Figure 3.** Evolutionary fate of the fitter trait (male  $y$ ) with (panels *A*, *C*) and without  
606 (panels *B*, *D*) coevolution of the copying allele when non-copier females have a fixed  
607 innate preference (pref.  $y$ ) favoring the introduced male  $y$ . In all cases the new trait was  
608 introduced with  $p_{trait}^{t_0} = 0$  and  $\mu_{trait} = 0.01$ , and recombination rate was  $r = 0.05$ . The  
609 copying allele was introduced with  $p_{soc}^{t_0} = 0$  and allowed to mutate ( $\mu_{soc} = 0.001$ ) or not  
610 ( $\mu_{soc} = 0$ ). *A* plots a sample simulation with  $\mu_{soc} = 0.001$  where 40% of the non-copier  
611 females prefer trait  $x$  (i.e.,  $p_{pref}^{t_0} = 0.60$ ,  $\mu_{pref} = 0$ ,  $s_x = 0.15$ , and  $s_y = 0$ ) and  
612 'choice cost' = 0.7. *B* is the same than *A* but  $\mu_{soc} = 0$ . Parameter values in *C* were  
613  $\mu_{soc} = 0.001$ ,  $p_{pref}^{t_0} = 0.70$ ,  $\mu_{pref} = 0$ ,  $s_x = 0.25$ ,  $s_y = 0$  and 'choice cost' = 0.7. *D* is the  
614 same than *C* but  $\mu_{soc} = 0$ .